Alcorn State University

Notice of Proposed Sole Source Purchase

2020-05

RFx3150003622

Alcorn State University anticipates purchasing the services/products listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

1. Commodity or commodities to be purchased (make, model, description):
* Blackbaud Raiser’s Edge NXT Higher Ed. Pro Banner offer
* Blackbaud Raiser’s Edge NXT Learn More
1. Explanation of the need to be fulfilled by this item(s), how is it unique from all other options, and why it is the only one that can meet the specific needs of the department:

The following needs will be fulfilled by these items:

* Ability to manage constituents, outreach, and complex gift entry necessary for best practice engagement;
* Out of the box dashboards and reports with best practice recommendations built in;
* Imbedded Chat with Customer Support directly from the database for on-demand user assistance;
* Natively integrated (proprietary) Affluence data models that include scores on Discretionary Spend, Net Worth, Income, Investments, and Philanthropy;
* Natively integrated Data Enrichment Services for addresses, email addresses, phone numbers, CASS certification, and Deceased Records;
* Natively integrated Benchmarking reports with other higher education institutions;
* Natively integrated online donation forms, event registration forms, and email capabilities;
* Natively integrated credit card processing for online and over the phone transactions with imbedded premium fraud protection and credit card updater;
* Advancement database solution must be used by at least 30 HBCUs;
* Advancement database solution must be used by at least half of the public campuses in MS;
* Single source provider for 1) software, 2) implementation, 3) training, and 4) support;
* Terms and Conditions negotiated on a single Order (no multi-vendor contracts);
* Vendor must have converted a minimum of 30 clients from Banner Advancement.

No other products from any other vendor can meet all the needs listed.

1. Name of company/individual selling the item and why that source is the only possible source that can provide the required item(s):

Blackbaud Inc.is the only company that produces or sells these products.

1. Estimated cost of item(s) and an explanation why the amount to be expended is considered reasonable:

These items will cost a total of $48,246.52 per year for three years. This cost is considered reasonable because it is inclusive of all software, implementation, training, and support services relevant to these software products.

1. Explanation of the efforts taken by the department to determine this is the only source and the efforts used to obtain the best possible price:

The department inquired with several other competing vendors, and none provided a package meeting all requirements listed above.

The information should be submitted by 2:00 pm on June 08, 2021.

Any person or entity that objects and proposes that the services/products listed is not sole source and can be provided by another person or entity shall submit a written notice to:

Mertha George

Purchasing Agent

mgeorge@alcorn.edu

Subject Line must read “Sole Source Objection”

The notice shall contain a detailed explanation of why the services/products is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, ASU determines that the services/products in the proposed sole source request can be provided by another person or entity, then ASU will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If ASU determines after review that there is only one (1) source for the required commodity, then ASU will appeal to the Public Procurement Review Board. ASU will have the burden of proving that the services/products are only provided by one (1) source.