

NOTICE OF INTENT TO AWARD

DATE: September 03, 2021

REQUEST FOR PROPOSAL NUMBER: RFP #5487

TITLE: Integrated Performance and Learning Management System (LMS)

Dear Vendor:

After careful review, the University is awarding this procurement to NEOED.

The University appreciates your organization's interest and encourages your organization to continue to participate in the University's procurement processes. In addition, we would like to thank each vendor for your time and efforts in preparing a response to this RFP.

Sincerely,

Mertha George

Mertha George
Purchasing Agent
mgeorge@alcorn.edu

Alcorn State University

RFP# 5487

Integrated Learning Managements System & Performance Managements System

Award Report

Participating Proposer:

GovernmentJobs.com, Inc. (d/b/a NeoEd)

300 Continental Blvd., Suite 565

El Segundo, CA 90245

TIN: 33-0888748

Services (per submitted proposal):

Established in 1998, GovernmentJobs.com, Inc. began as a job posting board for the public sector. The company introduced its first hosted solution, Insight, into production in 1998 and incorporated in early 2000. In 2012, we began offering its Performance Management Software, Perform, to assist organizations in gauging employees' individual strengths and areas of improvement. Perform allows organizations to maintain full transparency of expectations, building better relationships between employees and managers. In 2017, FirstNet Learning Systems was acquired. We integrated their learning management software with our suite for educational organizations, allowing agencies to seamlessly equip their employees with rich and engaging training content. In 2018, High Line Corporation, a provider of a configurable solution that encompasses all aspects of core HR, payroll, and time and attendance, was also obtained. This HRIS software allows customers to hire and onboard faster, engage their employees to become higher performing, and reduce overtime and administrative costs.

GovernmentJobs.com, Inc. has served over 2,000 public agencies and educational institutions throughout the United States and Canada. In 2020, the NEOED brand was launched. NEOED was created so that there could be an even greater focus on the needs of education HR. The goal of NEOED is to provide new product and feature enhancements based on research and input received from education HR leaders to understand the pain points specifically impacting education.

NEOED is classified as a Corporation and is led by our CEO Shane Evangelist. NEOED's principal is our Controller John Closs. Our headquarters and support center are based in El Segundo, CA. Additional corporate offices are located in Draper, UT; Denver, CO; Jacksonville, FL; Split, Croatia.

With two decades of experience, we are confident that our proposal will demonstrate our complete understanding of the current processes and objectives and can deliver a proven system and methodology that will meet and exceed expectations of ASU. We currently work with more than 6,000 customers across the country. In addition to our nationwide customer base, NEOED is the only vendor that can offer direct access to regional users of our platforms.

Fee Proposal:

Year 1

Service Description	Start Date	End Date	Term Price
Perform License			\$0.00
Learn License			\$0.00
Year 1 Total			\$0.00

Year 1

Service Description	Start Date	End Date	Term Price
Perform Training			\$1,250.00
Perform Setup			\$1,750.00
Learn Training			\$1,000.00
Learn Training			\$1,000.00
Year 1 Total			\$5,000.00

Year 2

Service Description	Start Date	End Date	Term Price
Perform License			\$19,330.97
Learn License			\$24,485.90
Year 2 Total			\$43,816.87

Year 3

Service Description	Start Date	End Date	Term Price
Perform License			\$21,478.86
Learn License			\$27,206.56
Year 3 Total			\$48,685.42

TOTAL

\$97,502.29

Terms and Conditions

1. Agreement. This Ordering Document and the Services purchased herein are expressly conditioned upon the acceptance by Customer of the terms of the NEOGOV Services Agreement either affixed hereto or the version most recently published prior to execution of this Ordering Form available at <https://www.neogov.com/service-specifications>. Unless otherwise stated, all capitalized terms used but not defined in this Order Form shall have the meanings given to them in the NEOGOV Services Agreement.

2. Effectiveness & Modification. Neither Customer nor NEOGOV will be bound by this Ordering Document until it has been signed by its authorized representative (the "Effective Date"). Unless otherwise stated in this Ordering Document, all SaaS Subscriptions shall commence on the Effective Date. This Ordering Document may not be modified or amended except through a written instrument signed by the parties.
3. Summary of Fees. Listed above is a summary of Fees under this Order. Once placed, your order shall be non-cancelable and the sums paid nonrefundable, except as provided in the Agreement.
4. Order of Precedence. This Ordering Document shall take precedence in the event of direct conflict with the Services Agreement, applicable Schedules, and Service Specifications.
- 5.

Special Conditions: 36 month term

Recommendation: NeoEd

Rationale for Recommendation

Provision of all required system features

Reasonable cost for services to be rendered

	Evaluator 1	Evaluator 2	Evaluator 3
Qualifications & Experience	30	25	25
Ability ot Perform	25	20	20
Cost Structure	20	35	30
References	10	0	10
	85	80	85