EVALUATOR NAME(S) AND PROFESSIONAL TITLE(S)

| Name | Position | Entity |
|---|---|---|
| Desmond Stewart | Interim CIO | Alcorn State University |
| Jerry Howard | User Services Manager | Alcorn State University |
| Angela Eley | Project Manager | Alcorn State University |
| Demetrius Robertson | AV Engineer | Alcorn State University |
| Gloria Chatman | Resource Testing Coordinator | Alcorn State University |
| Curtis Aaron | Faculty | Alcorn State University |
| Elena Kostyleva | Faculty | Alcorn State University |
| Rodney Moore | Consultant | ENNCloud Technologies |

AWARDED VENDOR REPORT

The submission of this report is in partial fulfillment of the transparency requirement as set forth by the Public Procurement Review Board in Section 3-204.04 of the Office of Personal Service Contract Review Rules and Regulations. On February 26th the committee completed the evaluation of proposals submitted for RFP No: 5520 Alcorn State University AV Classroom Phase II Project. The following potential vendors submitted proposals for evaluation:

- Academic Tech
- Cspire
- ConvergeOne
- Howard Technologies

The award recommendation decision is based on information provided in each proposal. The information below supports our decision on this recommendation. Our comments on the strengths and weaknesses were expounded upon in the individual rubrics. After thorough evaluation and great consideration, we recommend that Academic Tech be awarded the contract for the Alcorn State AV Classroom Phase II Project RFP Number 5520.

AWARDED VENDOR

Vendor Name: Academic Tech Total Score 93

- All items were covered to meet ASU requirements within RFP 5520.
- Clear and concise in vendor's ability to adequately perform the scope of work.
- Resume included the background, past work experience and references to assure that they would be in line with what is to be expected to execute the duties of the contracted job.
- Best cost to meet requirements within RFP 5520.

Vendor Name: Cspire Total Score 90

- All items were covered to meet ASU requirements within RFP 5520 and provided additional value beyond the requirements for the RFP were also provided in zoom room licenses.
- Clear and concise in vendor's ability to adequately perform the scope of work.
- Resume included the background, past work experience and references to assure that they would be in line with what is to be expected to execute the duties of the contracted job.
- Cost was the major difference with the winning bid.

Vendor Name: Howard Technologies Total Score 88

- The RFP did not meet all requirements requested in section 6.8.2.
- Clear and concise in vendor's ability to adequately perform the scope of work.
- Resume included the background, past work experience and references to assure that they would be in line with what is to be expected to execute the duties of the contracted job.
- Cost was a factor with the vendor's score.

Vendor Name: Converge One Total Score 74

- All items were covered to meet ASU requirements within RFP 5520.
- Clear and concise in vendor's ability to adequately perform the scope of work.
- Resume included the background, past work experience and references to assure that they would be in line with what is to be expected to execute the duties of the contracted job.
- Cost far exceeded other vendors' bids.

| **RFP 5520 Tallied Scorecard** | **Possible Points** | **Vendor 1** | **Vendor 2** | **Vendor 3** | **Vendor 4** |
|---|---|---|---|---|---|
| | 100 | Academic Tech | ConvergeOne | CSpire | Howard |
| **Maximum Possible Points** | 100 | 93 | 74 | 90 | 88 |